

Message Text

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PAGE 01 STATE 147442
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INFO OCT-01 ARA-10 ISO-00 EB-08 /019 R

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STATE/ARA/ECA/DVANTREECK
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-----011725 092303Z /66

P 092214Z JUN 78
FM SECSTATE WASHDC
TO AMEMBASSY BUENOS AIRES PRIORITY
INFO AMEMBASSY ASUNCION PRIORITY

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E.O. 11652: N/A

TAGS: BENC, AR

SUBJECT: MAJOR PROJECT: PREQUALIFICATION FOR CIVIL WORKS
CONTRACT FOR YACYRETA APIPE

REF: BUENOS AIRES 2624

1. MAJOR EXPORT PROJECTS DIVISION USDOC DISCUSSED WITH
UNITED ENGINEERS AND CONSTRUCTORS (UEC) EMBASSY'S REPORT
ON POTENTIAL PROBLEM OF PREQUALIFYING BRAZILIAN
CONTRACTORS. MEPD, OF COURSE, DID NOT IDENTIFY SOURCE OF
EMBASSY'S INFORMATION REGARDING PLAN TO DISQUALIFY
BRAZILIAN BIDDERS.

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2. UEC HAS RECENTLY INFORMED MEPD THAT IT HAS HEARD THAT
CAMARGO CORREA HAS BEEN DISQUALIFIED ON BASIS OF THE GREAT
EXTENT OF ITS INVOLVEMENT IN SIMILAR CONSTRUCTION PROJECTS.
THIS DEVELOPMENT HAS SPURRED UEC TO REQUEST COMMERCE AND
STATE ASSISTANCE IN DOING ALL POSSIBLE TO MAKE SURE THAT
MENDES JR. IS NOT THE NEXT TO GO. MEPD REQUESTS EMBASSY
CONSIDER WHETHER REPRESENTATIONS AT HIGHEST APPROPRIATE

LEVEL OF THE BINACIONAL COMMISSION ARE APPROPRIATE AT THIS TIME TO GIVE THE MENDES - UEC CONSORTIUM ADDITIONAL STAYING POWER. IT SHOULD BE NOTED THAT THE MENDES GROUP DOES INCLUDE TWO ARGENTINE FIRMS - DECAVIAL S.A. AND VIALCO S.A.

3. FYI. THIS REQUEST IS NOT INTENDED TO FAVOR THE MENDEZ GROUP OVER MORRISON-KNUDSEN (WHICH IS ALSO SEEKING PREQUALIFICATION) BUT SIMPLY AN EFFORT TO KEEP INTERESTED U.S. FIRMS IN THE RUNNING AT THIS EARLY STAGE.

4. MEPD WILL APPRECIATE A REPORT ON WHATEVER ACTION EMBASSY DEEMS APPROPRIATE - EITHER WITH BINANCIONAL COMMISSION OR WITH LOCAL IDB OFFICIALS. VANCE

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Message Attributes

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Draft Date: 09 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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